



Beall's C-TPAT Letter to Business Partners

1/27/2009

To: All Beall's, Inc. ("Beall's") International Business Partners shipping products to the United States for the accounts of **Beall's Imports, Inc;** and/or **Beall's Outlet Stores, Inc.**

Dear Sir/Madam,

Beall's, Inc; headquartered in Bradenton, FL, U.S.A. and its wholly owned subsidiaries; **Beall's Imports, Inc.** and **Beall's Outlet Stores, Inc.** have been certified and validated as a member of the U. S. Customs Trade Partnership Against Terrorism ("C-TPAT") program. C-TPAT is a voluntary U. S. government-business initiative launched to strengthen supply chain security. As part of the C-TPAT process, Beall's must ensure that all new and existing U.S. Customs mandatory supply chain security requirements are being met internally and by our business partners. As a result, Beall's must assess its own security practices as well as communicate Customs C-TPAT security requirements to all of its international business partners to encourage review and enhancement of their security processes as needed.

What we need from you:

If your company is involved with international shipments to Beall's, Inc. and its subsidiaries: Beall's Imports, Inc. and/or Beall's Outlet Stores, Inc; please forward this letter to the principal or authorized security representative within your organization most knowledgeable about your company's international shipments to Beall's in the U.S.

Read the following attachments:

- "Beall's C-TPAT Expectations for Agents, Vendors and Manufacturers"
- "Beall's C-TPAT Expectations Vendor Acknowledgement Form"
- "Beall's C-TPAT Vendor Self-Assessment Form"
- "U.S. Customs Mandatory Supply Chain Security Requirements for Foreign Manufacturers"

Complete and return the attached:

"Beall's C-TPAT Expectations Acknowledgement Form" and "Beall's C-TPAT Vendor Self-Assessment Form" within two weeks of receipt if form has been forwarded by snail mail. Mark to the attention of: Beall's C-TPAT Coordinator's Office, Beall's, Inc; 700 13th Avenue East, Bradenton, FL 34208, U.S.A or via email to CTPATCompliance@beallsinc.com.

Please be advised that Beall's and/or U. S. Customs could request an on-site visit to your facility to verify that the C-TPAT security requirements are been met. Beall's accessibility to your Company's written security procedures and evidence of periodic review of internal controls to ensure compliance is expected to be granted upon request.

Your Company's adherence to C-TPAT security recommendations will help strengthen security for all supply chain members. Questions about C-TPAT may be directed to Marlyn Vaughn, Manager Import Accounting/Compliance & C-TPAT Coordinator at 941-747-2355 or by email to CTPATCompliance@beallsinc.com.

Foreign manufacturers can now apply for membership in the C-TPAT program. In order to strengthen our business partnership, Beall's, Inc. and its subsidiaries encourage your participation in the C-TPAT program. Additional information about the C-TPAT program is available at the U.S. Customs website <http://www.cbp.gov>.

We appreciate your cooperation in this important security initiative.

Sincerely,

Marlyn V. Vaughn
C-TPAT Coordinator